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for the support of business processes  
along our customers’ entire value chain.”



## Nicola Glowinski Chief Executive Officer (CEO) REALTECH AG

### Work History

Nicola Glowinski was born on October 5, 1955 and holds a degree in economics. He has been Chief Executive Officer (CEO) of REALTECH AG since March 22, 2004. In this role, he oversees the group's corporate development and international strategy.

Prior to this, he served as Managing Director of REALTECH system consulting GmbH and was in charge of software sales and the consulting division.

Following his graduation from the University of Bremen, Mr. Glowinski joined Mannesmann Kienzle GmbH as a sales and marketing trainee in 1985. In 1987, Mr. Glowinski joined Hewlett Packard GmbH, where he held various management positions. Before leaving the company, Mr. Glowinski served as the manager of the company's Munich branch where he was in charge of key account sales in southern Germany.

Mr. Glowinski started his tenure at Xerox GmbH in 1998 where he took on the position of Managing Director of Xerox Service GmbH in Berlin, a wholly owned subsidiary of Xerox GmbH.

Between 2000 and January 2003, when he joined REALTECH, he served on the management board of Xerox Deutschland GmbH and was in charge of the company's Customer Business Unit South.



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